CONSENT & GENERATING PROPOSALS

Understanding the context

- Understand context
  - "What do we need to know about what's happening?"
- Explore underlying needs
  - "What might be important under that?"
- Synthesize
  - "To summarize, what's going on is... Correct?"

Generating a proposal

- Picture forming (dimensions)
  - "What are questions to ask or things to consider when we address this?"
- Proposal shaping (proposal ideas)
  - "What are your ideas to address this?" ("I think we should" statements)
  - Synthesize
    - [write up proposal pieces]

Consent

- "Is there anything you don't understand about the proposal as is?"
- "How do you feel about the proposal?"
- "Do you consent/object?", or:
  - "Do you see any harm in this proposal?"

Objections

Understand: "Let's look at this concern in relationship to the aim."
Explore: "How can we improve the proposal and move forward?"

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